Jinyong (Edward) Sung

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Profile

- ✓ PhD Candidate (UTS Research Excellence Scholarship recipient) at UTS Institute for Sustainable Futures (ISF)
- ✓ +10 years of work experience in corporate finance and management consulting at Global energy/financial companies and the U.S. Top-tier/Ivy League education; and Bilingual in English and Korean
- ✓ Core competencies¹: Machine/Deep Learning; Energy/Financial modelling; Corporate Strategic Planning

Education

 University of Technology Sydney, Institute for Sustainable Futures Ph.D. in Sustainable Futures – Energy, specialising in Energy Economics, Policy & Mov Research on innovative hybrid machine/deep learning and econometric modelling for energy Supervisory panel 			
 Principal supervisor: Prof. Xunpeng (Roc) Shi (PhD in Economics; UTS Australia-China Relations Institute) Co-supervisor: A/Prof. Sven Teske (PhD in Engineering & Economics; UTS Institute for Sustainable Futures, Energy) Research advisor: Senior Lecturer Mengheng Li (PhD in Econometrics; UTS Business School - Economics Discipline Group) Research field subject result: Econometrics (Grade: High Distinction) 			
Johns Hopkins University – MBA/MA Dual Degree, specialising in Energy & Finance			
Johns Hopkins School of Advanced International Studies (SAIS) M.A. in Int'l Economics & Int'l Relations with a focus on Energy, Resources, & Envir	Washington, DC., USA onment May 2013		
Johns Hopkins Carey Business SchoolBaMBA with a focus on Finance & Energy and Environment	altimore, MD / Washington, DC., USA Dec 2012		
Brown University, School of Engineering M.S. in Innovation Management and Entrepreneurship Engineering	Providence, RI, USA May 2008		
Purdue University, College of EngineeringB.S. in Industrial Engineering (Major) & Mathematics (Minor)	West Lafayette, IN, USA May 2007		

Fields of interest

Energy Economics and Policy, Machine and Deep Learning, Time Series Analysis, Applied Economics

Research

Publication (Job market paper)

 Sung, J., Shi, X., Teske, S., & Li, M. (2024). Chinese Natural Gas Phase-Out Pathways: A Novel Hybrid Scenario-Specific Projection Approach to Achieve Net Zero. Accepted, Energy, 2025

Working papers

- Sung, J., Shi, X., Teske, S., & Li, M. (2024). Identifying key natural gas drivers towards China's carbon neutrality through a novel temporal shrinkage framework. *Submitted (Under Review)*
- Sung, J., Shi, X., Teske, S., & Li, M. (2024). A hybrid SARIMAX-LSTM model optimised by ANN for near-term forecasting: An application to China's Natural Gas consumption. *Submitted* (*R & R*)
- Sung, J. (2025). Opportunities for Australia amid China's Carbon-Neutral Transition: Input-Output Approach with Analysis of Australian Renewable Potential *Submitted (Under Review)*

Non-academic work

• Shi, X. & Sung, J. (2023). Australia's natural gas security policy spills over the region. East Asia Forum post

¹ VETASSESS, an Australian government agency of vocational assessment, acknowledged my professional experience as management consulting skills.

Awards

- Australian Government Research Training Program Stipend (**UTS Research Excellence Scholarship** for highly ranked, newlycommencing doctoral students) / Fee Offset Scholarship, UTS, 2022-2025
- Vice Chancellor's Conference Fund 2024 of the 41st USAEE/IAEE Conference, UTS, 2024
- Certificate of Appreciation in recognition of high-performing work at SK advanced (SK Group's Chemical arm), 2017
- SAIS Summer Internship Fund, Johns Hopkins School of Advanced International Studies, 2012
- Research Assistantship, Johns Hopkins Carey Business School, 2010F, 2011S

Professional experience

UTS Institute for Sustainable Futures	Sydney, NSW, Australia	
Research Consultant	2025 - Present	
• Developing financial models of an organic waste-based bioenergy project and Analysing its fina CAPEX, OPEX, ROI, revenue forecasts, and sensitivity scenarios.	ncial viability through analysis of	
EMS Trust (specializing in investing in education biz & commercial/residential properties)	Sydney, NSW, Australia	
Investment Director & Co-founder	2018 - 2021	
• Developed investment opportunities in commercial and residential properties, as well as in the education sector. Operated the		

- Developed investment opportunities in commercial and residential properties, as well as in the education sector; Operated the Trust; and Devised new investment strategies in e-learning and online businesses.
- Developed a management system for the education business; Managed its finances and human resources; and Created a comprehensive in-house management system, including invoicing, based on Excel and financial modelling.

Mazars Global Infrastructure Finance Pty Ltd

Project Manager, Model Build Team

- · Built and audited financial models, and delivered financial modelling training courses to clients globally
- Modelled renewable energy projects (solar and wind) in Australia and internationally, oil and gas (O&G) projects in the global upstream/midstream sector, a public-private partnership (PPP) project in Gold Coast, Australia, a smelting project in Indonesia, and a corporate model for a mobile services company in Australia.
- Acted as the communication channel with Mazars' Seoul office for potential energy and infrastructure projects in South Korea

SK Advanced (Chemical arm of SK Group; 3-party JV: APC(KSA Chem)-PIC(Kuwaiti Chem)-SK Gas)Seoul, S. KoreaStrategy & Planning Manager, Management Planning Team2015 - 2017

- Provided management support and analysis (e.g., operational due diligence, analytics, decision modelling) to align the interests of board members and shareholders, and performed valuation analyses for the acquisition of infrastructure facilities.
- Devised a joint venture (JV) implementation plan including valuation to establish a three-party JV with two Middle Eastern chemical companies, APC (Saudi Arabia) and PIC (Kuwait), resulting in the successful formation of the JV.
- Collaborated closely with JV board members from Korea, Saudi Arabia, and Kuwait to prepare and review the JV agreement and share purchase agreement, and helped establish the JV's financial/business systems and transaction guidelines.
- Facilitated in-house corporate business training for junior staff and new joiners.

SK Gas (Energy arm of SK Group, 3rd Korean conglomerate/top 100 in Fortune Global 500)Singapore/Seoul, S. KoreaStrategy & Planning Manager (Employed by SK Global MBA recruitment), Corporate Strategy team2013 - 2015

- Revamped financial and economic analytics for the company's \$1B petrochemical (PDH) business; developed a merchant LPG trading business model in collaboration with the company's trading teams in Houston and Singapore.
- Performed due diligence for the establishment of a \$4B, 2GW coal-fired power plant JV; initiated valuation analyses for a 500 MW LPG power plant in Honduras and 1 MW solar and 1 MW fuel cell power plants in Korea and the U.S.
- Devised a long- and mid-term plan to optimize LPG logistics; evaluated the impact of declining oil prices on the company's overall business strategy.

Center for Climate and Energy Solutions (Top-tier U.S. think tank on Global Climate Change)	Arlington, VA, USA	
Policy Analyst (MBA/MA Summer Intern), International Policy Research Team	2012 (3 months)	
• Participated fully in the research of market-based policy instruments in the carbon emission market in Brazil, China, S. Africa, and S. Korea, resulting in improving the knowledge of the global carbon emission market.		
Johns Hopkins Carey Business School	Baltimore, MD, USA	

Research Assistant under Prof. Mitsukuni Nishida (awarded a Research Assistantship) 2010 - 2

• Modelled the relationship between economic development and utility infra. growth in emerging countries in Asia.

Choong Ang Biotech Co., Ltd

Equity Financing Project Manager, Strategic Planning Team

• Executed a \$13M paid-in capital increase, successfully achieving the company's equity financing target

Sydney, NSW, Australia

2017 - 2018

2010 - 2011

Seoul, S. Korea 2009 - 2010

Developed equity financing strategies and supervised investor presentations for shareholders and key prospective investors, o resulting in the attraction of a \$6M investment fund.

Hanwha Investment & Securities (Financial arm of Hanwha Group, 10 th Korean conglomerate)	Seoul, S. Korea 2008 - 2009			
 Associate, Investment Banking II Team (Employed by Hanwha Global recruitment) 200 Conducted due diligence, developed capital financing strategies, and delivered presentations to CEOs, executives, and shar resulting in 10 successful capital financing agreements. Planned and authored 20 capital financing prospectuses and managed post-issuance follow-up, leading to the implementatic capital financing projects, including Hanwha Chemical's \$290M paid-in capital increase, Hanil E&C's \$50M capital Samyang Optics' \$10M bond with warrant (BW) issuance, and Gamehi's \$17M convertible bond (CB) issuance. Demonstrated expertise as a financial advisor through the successful completion of an \$11M M&A project (backdoor list) 				
NAVER Corporation (Korean internet conglomerate)	Seoul, S. Korea			
Summer Intern (Employed by the U.S. Internship Recruitment), Market Strategy Team	2007 (3 months)			
• Assessed competitors' marketing strategies; and Evaluated the social impact of online advertising.				
Professional training and coaching experience				
Financial modelling trainer, Mazars Global Infrastructure Finance Pty Ltd				
Best Practice Project Finance Modelling	2017 - 2018			
• Excel Diploma	2018			
New employee trainer, SK Advanced				
Understanding of the Propane De-Hydrogenation (Petrochemical) business	2015 - 2017			
Presentations				
The 41st USAEE/IAEE Annual Conference in Baton Rouge, LA, USA	2024			
The 2 nd ISETS Annual Conference in Nanjing, China				
The 34th CESA Annual Conference in Adelaide, Australia				
Seminar (invited guest speaker) in Beijing Institute of Technology, China				
Seminar (invited guest speaker) in Yonsei University, South Korea				
Knowledge Sharing session in UTS ISF				
Knowledge Sharing session in ACRI	2023			
Knowledge Sharing session in UTS Australia-China Relations Institute (ARCI)	2022			

Knowledge Sharing session in UTS Australia-China Relations Institute (ARCI)

Postgraduate (PhD) training

Advanced-level training in Dynamic CGE modeling using GTAP/GEMPACK, M&S Research Hub, Germany	
Introductory to Intermediate-level training in CGE modeling using GTAP/GEMPACK, M&S Research Hub, Germany	May 2023
Time Series Analysis, UTS Economics Discipline GroupAug 202	2 - Dec 2022
Econometrics, UTS Economics Discipline Group Aug 202	2 - Dec 2022

Additional information

Skills: Python - Deep/Machine Learning (Master), MS Excel/VBA, Matlab, MS PowerPoint, GAMS, Power BI, HTML

Citizenship & Residency status: South Korean citizen and Australian permanent resident

References:	Professor Xunpeng (Roc) Shi	Associate Professor Sven Teske
	Research Principal, Australia-China Relations Institute,	Institute for Sustainable Futures, UTS
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